



Date/Time	Minutes of Annual General Meeting 5th February 2020 7:00pm.
Venue	Bentleigh RSL 538 Centre Road Bentleigh 3204
Present	Leigh Walker (Chair), Malcolm Brand, Nick Koletsas, Angela Rako, Sue Collins, John Collins, Lee Hobbs, Margot Robinne, Simon Polinelli, Nicole Webster, Jane Dando, Nicholas Temble, Gary Cook, Shona Bass, Sam Bingley, Leo Kyriakopoulos, Kate Williams, Chris Kozaris, Colin Walker, Mel Siliga, Laura De Gilio
Apologies	D Ghuliani,
Welcome	Leigh Walker welcomed all to the Annual General Meeting
Minutes	Minutes of the Annual General Meeting held on 9 th December 2019 were taken as read and moved by Jane Dando and Sue Collins as a correct record. Adopted.
President's Report	Since the last AGM one of the founding clubs Beaumaris Soccer Club has withdrawn from the club and their seed funds have been returned.

We have a Football Operations Group which has been very valuable in developing the best operational structure for success. They have also worked on problem solving when required.

Whilst we were grateful to have access to training at Dendy Park it is not as good as we had hoped.

Football Victoria conducted an audit of the club and our compliance with protocols was very high and we passed the audit.

Sponsors were very important to the club as was our fund-raising events held throughout the year.

Our teams had mixed success.

Under 12	Were a good balanced team but as this level was focused on development not results.
Under 14	Were undefeated for the whole season and only team to be premiers of their age level.
Under 16	Ended close to the finals
Under 19	Competitive but did not finish bottom
Seniors	Were pressured year with varied success

Treasurer's Report

Bayside United has completed a successful fourth year. Our financial year runs from the 1st October to 30th September in accordance with practice at Football Victoria. We have managed to work within our own financial resources for the whole year not needing to draw on funds loaned by the founding clubs.

You may recall Bayside Argonauts Football Club, Beaumaris Soccer Club, Brighton Soccer Club, Hampton Junior Soccer Club and Sandringham Soccer Club got behind the establishment Bayside United FC by each providing \$5,000 as seed funds. During this financial year Beaumaris Soccer Club requested repayment of their \$5,000 which was completed on 25th May 2019. We are very grateful to those clubs for their magnificent support, but we are still not in a position to repay all those loans. This reserve of \$20,000 is of great comfort as we remain uncertain about our financial obligations for the provision of training and playing facilities.

As an WNPL club we have some of the most elite football players in Australia. In the year just past however, as distinct from men's NPL clubs, where senior players are well remunerated, we have managed to offer no registration charge for seniors and have met some of their costs of playing. For our other 4 teams fees were set at a very modest level when compared to other WNPL clubs and boys NPL clubs.

From the subscriptions from 12s,14s,16s and 19s and funds raised from sponsors, jersey and supporter clothing sales, holiday skills programs, some fantastic functions and raffles we have been able to offer two Skill Acquisition Programs for budding players, fund coaches for all teams, pay for FFV licence fees, provide venues, referees, kits and equipment. A truly remarkable performance.

We finished the financial year with a small operating surplus of \$3,489.08. We have been very grateful to City of Kingston for the concessional charging for training and game day facilities at the regional Kingston Heath Soccer complex however our access for 2020 is limited and our need for a permanent home is apparent to Kingston City and Football Victoria but male and community football still dominates the thinking.

We have been very lucky in having the support of some great sponsors Auto Spa, Chemist Warehouse at Kinston Central Plaza, Glen Waverley, Mount Waverley and Keysborough, Mc Kinnon Hotel, Brighton Renault, Statewide Sports, Filtrec Asia Pacific, 50 Acres Bar and Bistro, Savers Australia, Smart Business insurance, Aquacentral Natural Spring Water, GVP Fabricators and Bluff Road Medical. Without these sponsors we would have not survived financially. We very much need to cement our 2020 sponsors. A number of players have also been sponsored to help with their individual registration fees and a number of businesses have assisted with raffle prizes and in kind support.

We are now into the year ahead and budgets have been formulated. We need to lock in some further sponsors either at Club or team level so we can match the costs we expect to incur. Our promised sponsorship is significantly below our budgeted sponsorship for 2020. We have tried to strike and a delicate balance between parent affordability of player fees and the need for success on the park. Our goal is to excel even further in the delivery of a professional football program for the elite women players of Bayside.

The Club would not operate without the dedicated support of many volunteers both on game day and in Committee and administrative roles. In particular, I would like to pay tribute to Jane Dando, Leigh Walker and Shona Bass. A female sports club needs female leadership and they have shown this leadership. As players, parents and supporters, we all have busy lives and in 2020 season we will be looking to see how everyone can play their own part in supporting the club in whatever way they can.

To everyone who has assisted my heartiest thanks.

Attached are the reconciled but unaudited financial reports to the 30th September 2019 which indicates our financial position.

Malcolm V. Brand
Honorary Treasurer

Profit and loss

Bayside United Football Club

Accrual mode

01 Oct 2018 - 30 Sep 2019

ABN: 92313290936

Generated 02 Oct 2019

Income	
U12 Team Subscriptions	24,663.51
U14 Team Subscriptions	30,934.83
U16 Team Subscriptions	26,303.37
U19 Team Subscriptions	28,442.51
Train on Subs	4,183.31
Holiday clinic	4,440.62
SAP Subscriptions	2,739.51
Functions	15,522.91
Sponsorship	26,181.84
Clothing Sales	7,389.98
Team App Cup Prize	-
Miscellaneous Income	-
Total Income	170,802.39
Less Expenses	
Accounting fees	507.30
Coaches Technical Director Fees	58,729.00
Assistant Coaches	5,230.00
Development Coaches	1,050.50
Holiday Clinic Coaching	880.00
Advertising	-
Player Costs	30,825.32
Referee Fees	10,480.82
Education and Training	843.63
Bank charges	12.00
FFV Licence Fee	9,999.99
Gym and Fitness	738.69

Physio and 1st Aid	6,690.84
Player Refreshments	91.42
Player Awards and Trophies	605.66
Functions	7,241.24
Electricity & gas	421.08
Internet	194.71
Kits and Outfits	25,277.02
Facilities	3,266.24
Coaching Equipment	3,856.62
Filming	76.17
Postage & courier	122.73
Printing & stationery	22.05
Repairs & maintenance	150.28
Sundry expenses	-
Total Expenses	167,313.31
Operating Surplus	3,489.08
Plus Other Income	
Interest income	163.99
Total Other Income	163.99
Surplus	3,653.07

Balance Sheet

Bayside United Football Club

Accrual mode

30 Sep 2019

ABN: 92313290936

Generated 02 Oct 2019

	Total	
Asset		
Banking		
BUFC Access Cheque Account	49,680.20	Note 1
BUFC Investment account	20,383.43	
Total Banking	70,063.63	

Current Assets	
Bonds Refundable	200.00
Pulse Shares	10.00
Total Current Assets	210.00
Fixed Assets	
Total Fixed Assets	0.00
Total Asset	70,273.63
Liability	
Current Liabilities	
GST collected	16,068.76
GST paid	-14,406.55
Prepaid 2020 Subscriptions	18,769.56
Total Current Liabilities	20,431.77
Long Term Liabilities	
Other loan	20,000.00
Total Long Term Liabilities	20,000.00
Total Liability	40,431.77
Net Assets	29,841.86
Equity	
Current Earnings	
Current year earnings	22,422.63
Prepaid 2020 Subscriptions	18,769.56
Total Current Earnings	3,653.07
Retained Earnings	
Retained earnings	26,188.79
Total Retained Earnings	26,188.79
Total Equity	29,841.86

Note 2

Note 1 Includes \$18,769.56 of prepaid 2020 subscriptions to be allocated

Note 2 Includes \$18,769.56 of prepaid 2020 subscriptions to be allocated. Current Year (2018-2019) Earnings \$3,653.07

Election of Board for 2020

An election was held, and the following were appointed for two years or remain members, due previous elections, of the Board for 2020

President	Deborah Ghuliani
Vice President	Leigh Walker (Hampton JSC)
Secretary	Sue Collins (Brighton SC)
Treasurer	Malcolm Brand
5 others	Leo Kyriakopoulos Nick Koletsas Shona Bass

Meeting Closed 7:45pm