



Annual General Meeting

Bayside United Football Club

24 August 2016, 8.00pm

Sandringham Soccer Club, Spring Street Reserve, Sandringham

Attendees:

Dean Anthony	Paul Stewart	Jane Dando
Tony Perry	Chris Tait	Ruth Kyte
Leigh Walker	Chris Kozaris	Eddie Sansil
Matteo Zappala	Simon Polinelli	Mario Valente
Nicholas Tembel	Maree Nolan	Arthur Sofronidis
Leo Kyriakopoulos		

The meeting was opened by Chairman, Dean Anthony at 8.00pm.

1. Welcomes and Introductions

Dean Anthony welcomed the attendees, and thanked the consortium clubs for their work in putting together the license documents in 2015 that led to the formation of Bayside United FC. He thanked the interim Board and Interim President, Paul Stewart.

2. Apologies

Antony Falkingham's apology was accepted. Malcom Brand's apology was accepted.

3. President's Report

Paul Stewart presented his report on the inaugural year of Bayside United FC (see attached), which included a history of the license application and gave thanks to the Presidents of the consortium clubs for their work in putting it together. He thanked the coaches, team managers and volunteers and interim Board for their work in administering the club in its first year. A special thanks was given to our major sponsor iSelect for supporting a brand new women's sporting club in brand new competition.

4. Treasurer's Report

Leigh Walker, President of Hampton Junior Soccer Club, presented the Treasurer's report in Malcolm Brand's absence (see attached). Particular thanks were given to the consortium clubs for their seed funding/loans which ensured the club was financially viable from the start.

5. Questions to Directors

Maree Nolan asked whether the FFV had plans to introduce another age group in 2017. Paul Stewart noted that the suggestion had been made to the FFV and was being considered. There were ramifications for community clubs if this did go ahead. Club members will be notified if the additional age group goes ahead.

Arthur Sofronidis asked what additional services would be offered to players if fees needed to be increased for the 2017 season. He suggested that a more rigorous structure needed to be put in place to provide value for the fees paid (ie. rules around referral to and report from physio when player's injured, dietician advice at start of season, rules around commitment to training, perhaps an opt out clause for players who realize they cannot commit at the level required, ability to train with team once per week if opt out of full program, mid-season trials etc). Paul Stewart and Jane Dando agreed that there was room for improvement in 2017, and that an open meeting would be held shortly to review the season and make recommendations for the next, and that these issues would be tabled and considered there.

Leo Kyriakopoulos asked whether the coaches and Technical Director had been confirmed for 2017. Paul Stewart replied that the Technical Director position was currently under discussion and once that position was confirmed, the other coaching appointments would be made. Jane Dando confirmed that all current coaching contracts were for the 2016 season only.

6. Proposed Resolutions

It was resolved that the current interim Board be confirmed as the Board of Management for the next 2 years:

President	Paul Stewart
General Manager	Jane Dando
Treasurer	Malcolm Brand
General Counsel & Company Secretary	Dean Anthony
Fundraising & Events Manager	Tony Perry
HJSC delegate	Leigh Walker
Brighton SC delegate	Ruth Kyte
Beaumaris SC delegate	Matteo Zappala
Sandringham SC delegate	Simon Polinelli
Bayside Argonauts FC delegate	Eddie Sansil
Brighton SC delegate	Chris Tait

This resolution was moved by Nicholas Tembel and seconded by Leigh Walker.

7. Acceptance of Financial Statements

Paul Stewart moved that the financial statements be accepted. This was seconded by Jane Dando.

8. Acceptance of Annual Report

Tony Perry moved that the Annual Report be accepted. This was seconded by Leigh Walker.

The meeting closed at 9.26pm.

Attachments:

President's Report

Treasurer's Financial Summary



BaysideUnitedFC_Logo_NoShadow_FA (2)

Bayside United Football Club Incorporated (B.U.F.C.)
President's Report
Prepared for the Annual General Meeting – August 24th, 2016

BUFC was created in an effort to support the many talented female players that reside in the Bayside and Kingston municipalities and adjacent catchment areas, and provide an elite pathway to the W League and National squad or Matildas.

BUFC was created through the support and agreement of five community clubs (called the "consortium clubs") within this catchment area in mid-2015, all of whom saw many of their talented players moving away from the area to seek the success they desired in the Women's Game.

These consortium clubs are:-

Bayside Argonauts Football Club
www.baysideargonauts.com.au

Beumaris Soccer Club
www.beumarissc.com.au

Brighton Soccer Club
www.brightonsc.org.au

Hampton Junior Soccer Club
www.hamptonsoccer.com.au

Sandringham Soccer Club
www.sandringhamsoccerclub.org.au

Special thanks must go to the following people for their invaluable assistance in drafting our successful NPLW license application:

Ruth Kyte – President of Brighton Soccer Club
Simon Polinelli – President of Sandringham Soccer Club and
Tony Falkingham – Treasurer of Sandringham Soccer Club

Behind the Scenes

From very humble beginnings and Ground Zero less than 12 months ago, a handful of people in addition to those already mentioned have been able to create, maintain and develop all things Football and all things BUFC:

- The development of the BUFC brand
- Appointment of all coaching staff
- Pre-Season Trials process
- Pre-Season training sessions
- Liaison with Bayside and Kingston Councils and Mentone Grammar School for trials, pre-season, SAP trials and season venues
- Regular liaison and meetings with the FFV from a season compliance perspective in line with licencing requirements.
- Community Club engagement programs
- Sponsorship and fundraising initiatives
- Organisation of equipment and apparel with suppliers*

*The job of equipment and apparel ordering is very much an unrewarding job given the requests of coaches, managers and players and gaining the co-operation of suppliers to get things done on time. I would like to thank Heidi Hindhaugh for her patience and dedication in completing these tasks for this season.

As a result of the above work we were able to field the required three junior and one senior squad to complete what has been a very challenging but rewarding year.

We have learned a great deal with regard to Club structure and the areas that need improvement and this extends and touches many parts of our day to day operation. On the whole, and given our restricted capacity and man/women power, we feel that we have come a long way in a short time. Your committee is already working hard to improve these structures to further develop a sustainable foundation and culture to take us into 2017 and beyond.

We invite parents and interested parties to help the committee over the coming season not only to make daily chores easier but to tap into your thoughts and ideas and help improve all things BUFC.

On the Pitch

There have been many positives to come out of the season with the main one being the success of the U13 squad finishing at the top of the league in its division, and with a final series to look forward to. Congratulations to coach John Sugunanathan and all the girls involved in their individual and group achievements.

I thank all coaches for their invaluable guidance and input and for the many hours on and off the pitch to help create the successes that we have to date.

U13s	John Sugunanathan
U15s	Mel Lum, Kendra Jones and Andy Burnett
U18s	Steve Stroud
Seniors	Graham Dudley

A special thanks to Kendra Jones who came to us simply to play in the Senior squad and assist with Goalkeeper coaching, but who also took on many roles including Technical Director assistant, SAP coaching, mentoring, and co-coaching the U15 squad in the latter part of the season, all of which has been done with a smile and a genuine willingness to help.

Thanks must also go to the following Technical Directors who steadied the ship after the departure of my namesake, Paul Stewart, very early in the season: Shaun Parton, and Steve Stroud with the assistance of Graham Dudley. Your combined efforts were invaluable across the whole season. The Technical Director really is the rudder that directs the coaching ship, helps keep the balance and provides the direction for all junior team coaches.

I would like to thank all Team Managers for their administration and organisation of squads during the year. This is a challenging and rewarding job but often goes under the radar:

U13s	Kathy Stamatopoulos
U15s	Jane Dando
U18s	Fiona Tait and Karen Sheldon
Seniors	Katie Lee and Michelle Anthony

Thank you also to the many parents who acted as marshalls, first aiders, photographers, videographers, linesmen, team photo organiser, warm up coaches and sustenance providers. We could not get through the season without the combined efforts of our parent community.

Finances

From inception, the five consortium clubs agreed to contribute an amount of \$5,000.00 each as "Seed Funding". Without this boost at the start of the season our financial situation would have been very challenging indeed. Our Treasurer, Malcolm Brand, has provided a financial summary for the season to date so that you can all see where fee and other income has been spent.

I would like to thank Malcolm for his diligence and attention to detail during the season and for making this part of the club run like clockwork.

We were lucky to receive backing from iSelect to the tune of \$30,000 per annum for seasons 2016 and 2017. I would like to thank David Christie, iSelect's Chief Administrative Officer, General Counsel and Company Secretary in having the vision to support not only our Club but women in sport. This is a true example of corporate stewardship. Sponsorship and grants keep clubs like BUFC alive, and help to keep player fees at a reasonable level.

You can see that our annual costs are substantial and that current fee income cannot possibly cover all expenses.

I call on all parents to think about how they can help put us in touch with potential sponsors – no matter how small - as without them the only source of revenue is fees.

Thank you to our interim Board

Chris Kozaris	Bayside Argonauts
Matteo Zappala	Beaumaris Soccer Club
Ruth Kyte	Brighton Soccer Club
Leigh Walker	Hampton Junior Soccer Club

Simon Polinelli Sandringham Soccer Club
Malcolm Brand Interim Treasurer
Dean Anthony General Counsel

Steve Pinirou, Tony Falkingham, Chris Tait, Tony Perry and Dr Eddie Sansil as independent committee support members. Maxine Thomson (Beaumaris Soccer Club) for FFV liaison and administration.

One very special person and indeed the hardest working of all is Jane Dando. Jane became involved initially to help out with communications and social media, but has since taken on a huge administrative role and has been my right and left arm all season. Thank you so much Jane.

There is still much to do now and into the future and we hope that with your support we can become a force not only within the WNPL competition but as a leading light in the promotion and support of women in sport.

I thank you all for making season 2016 a fantastic beginning for Bayside United Football Club. I hope you are as proud of BUFC as I am.

Yours sincerely,

Paul Stewart
Interim President.
info@baysideunitedfc.com.au



Financial Report

Bayside United has come a long way in a very short time. Thanks to some sterling work by the Steering Committee in developing a successful submission for a WNPL licence, including budgets, to our situation today where we have four teams out enjoying football at an elite level. With only 8 licences issued it is a testament to the dedicated work and community approach that was adopted by the Steering Committee.

To be successful and to stay solvent in the first year each of the founding community clubs loaned Bayside United \$5,000. If it was not for this commitment, we would never have been able to have our girls out there playing football.

I would like to record our thanks to Bayside Argonauts Football Club, Beaumaris Soccer Club, Brighton Soccer Club, Hampton Junior Soccer Club and Sandringham Soccer Club for getting behind Bayside United FC. It must not have been easy committing resources to a new club with no financial record when each of these Clubs have their own financial needs for their players. It does show just how strong football is in the City of Bayside which has one of the highest level of club members in the State. To these clubs who provided the seed funding they can be assured that we will do everything in our power to repay these loans as soon as practicable

As an NPL club we have some of the most elite football players in Australia. This year however as distinct from men's NPL clubs we have not been able to contract and pay our senior players. However, we have managed to offer no registration charge for seniors. For our other 3 teams fees were set at a very modest \$1,400 when compared to other WNPL clubs and boys NPL clubs.

From the subscriptions from 13s, 15s and 18s and those raised from our Junior Skills Acquisition program and our raffle we have been able to offer two Skill Acquisition Programs for budding players, fund coaches, pay for FFV licence fees, venues, referees, kits and equipment. A truly remarkable performance.

At the 30th June we showed a profit of \$19,551 but we had still not paid for most of our Kits and Outfits which went on to cost us an additional \$19,723 totaling \$24,037 by the 20th August which meant we would have been in a loss position at 30th June had we met these expenses earlier.

However thanks to the efforts of Paul Stewart **iSelect** is our major sponsor for this year and next. **iSelect** is a local bayside business which we should all support. The agreement of **iSelect** to sponsor Bayside United served as an impetus for our choice of kit color. Our thanks go out to the staff and management of **iSelect** for their support of women's football. We would also like to acknowledge our team sponsors and those who have supplied prizes for our raffle or equipment to enable us to put our teams on the pitch.

With their sponsorship in hand we managed up until 20th August 2016 to show a profit of \$27,579.48 since the club started however we still have venue costs of close to \$10,000 and coaching costs still to be met.

We are now in the stages of planning our year ahead and formulating our budget. We need to lock in some other sponsors either at Club or team level so that we can repay our founding club's seed funding, reduce any fee increase for next year, and excel even further in the delivery of a professional football program for the elite women players of Bayside.

To everyone who has assisted my heartiest thanks.

Attached are the reconciled but unaudited financial reports at the 30th June and again at the 20th August 2016 which indicates our financial position.

Malcolm V. Brand
Honorary Treasurer

A handwritten signature in blue ink, appearing to read "Malcolm V. Brand".